

Home Plate

These are the people most likely to refer you new business.

How often are you going to reach out to your Home Plate partners? (once per month, once ever 6 weeks, etc)

Your Home Plate Industries

Your Home Plate Partners



Infield

Infield partners refer you business less frequently.

How often are you going to reach out to your Infield partners? (once per quarter, three times per year, etc)

Your Infield Industries

Your Infield Partners



Outfield

The Outfield refers you to Home Plate and Infield partners.

How often are you going to reach out to your Outfield partners? (once per year, twice per year, etc)

Your Outfield Industries

Your Outfield Partners

